

CHECK LIST

- YOU MUST HAVE ALL REQUIRED DOCUMENTS BEFORE A COMMISSION CHECK CAN BE WRITTEN.
- MAKE SURE FINAL WALK-THRU AND FINAL PROPERTY DISCLOSURE IS SIGNED AT THE CLOSING TABLE OR BEFORE.

LISTING

- Listing Input Form
- o Sales Agency Contract
- o Conformation of Agency Status
- o Lead Based Paint Disclosure (if built before 1978)
- o Tennessee Residential Property Disclosure or Exemption
- o Sewer Hook-Up Verification (if applicable)
- o Subsurface Disposal System Permit Disclosure (Tar form if on septic)
- Disclaimer Notice

0	Other:		
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Buyers/Pending Contract (Turn in paperwork as soon as you get under contract)

- Sales Input Form
- o Make sure it's put in Pending on the MLS
- o Real Estate Contract (make sure all signatures)
- Copy of Earnest Money or If you are holding make sure you turn in the check with the contract
- o Confirmation of Agency
- o Tennessee Residential Property Disclosure of Exemption
- o Compensation Agreement
- o Business Affiliate
- Sewer Hookup Verification
- o Buyers Agency Agreement (if you represent the buyer)
- o Lead Based Paint Disclosure (if built before 1978)
- o Permit for Subsurface Sewage Disposal (if on septic)
- o Get a Home Inspection
- o Disclaimer
- o Other

CLOSING

- o Sales Input Form (completely filled out)
- o HUD/ALTA
- o Termite Letter
- o Final Walk Thru
- o Addendum to Property Disclosure (not required if property is exempt)
- o Copy of Commission CK